

August 2020 MLS Statistical Report

- Records Broken Sales for July and August are phenomenal. Inventory is shockingly low.
 We haven't seen this level of activity since the MLS started tracking this data in 2005.
 - o 2020 Residential Sales Up 23%
 - o 2020 Lot / Land Sales Up 9%
 - o August 2020 Residential Inventory Down 52%
 - Under Contract Up 127% (over August 2019)

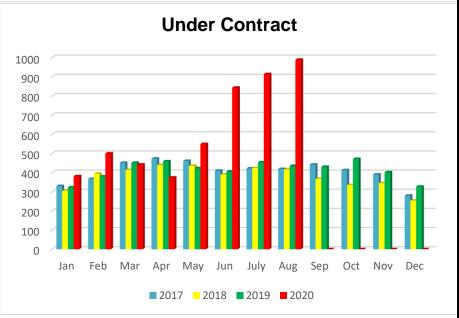
Monthly S	ales Comp	arison
Month / Year	Count	%Chg
Aug'20	397	63%
Aug'19	243	7%
Aug'18	228	2%

Yearly Sales Comparison			
Month / Year	Count	%Chg	
Aug'20	2053	20%	
Aug'19	1714	3%	
Aug'18	1671	-2%	

Total Property Sold 500 450 400 350 300 250 200 150 100 50 0

Under Contract

Monthly	Under Co	ontract
Month / Year	Count	%Chg
Aug'20	989	127%
Aug'19	435	5%
Aug'18	416	-1%



Data Obtained: September 9, 2020

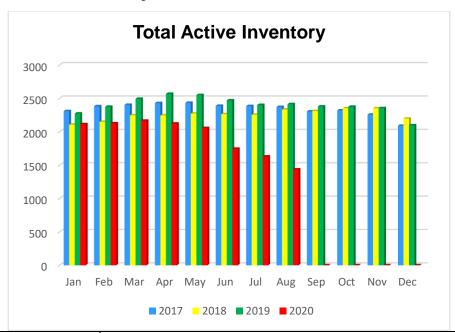
Note: This report reflects corrections / updates to previous data.



Inventory

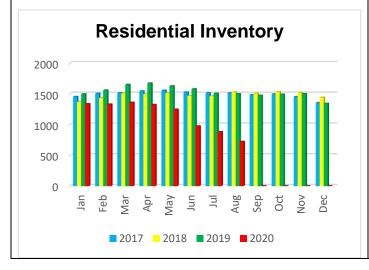
Total Inventory continues to decline.

Total Inventory		
Month / Year	Count	%Chg
Aug'20	1436	-41%
Aug'19	2415	4%
Aug'18	2333	-2%



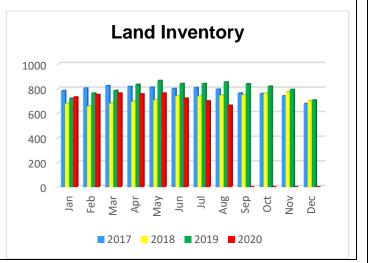
Residential Inventory

Units		
Month / Year	Count	%Chg
Aug'20	723	-52%
Aug'19	1499	-2%
Aug'18	1528	1%



Lots / Land Inventory

Units		
Month / Year	Count	%Chg
Aug'20	664	-22%
Aug'19	854	14%
Aug'18	746	-6%

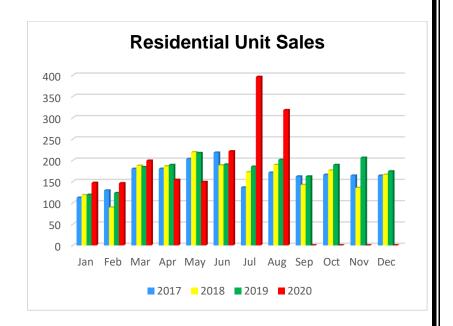




Residential Sales

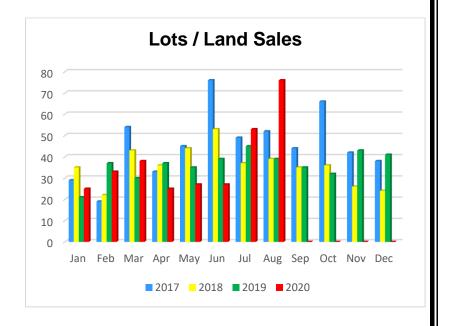
Unit Sales			
Month / Year	Count	%Chg	
Aug'20	318	58%	
Aug'19	201	6%	
Aug'18	189	11%	

Median Sale Price		
Month / Year	Count	%Chg
Aug'20	\$412,500	32%
Aug'19	\$313,000	-2%
Aug'18	\$320,000	3%



Lots / Land Sales

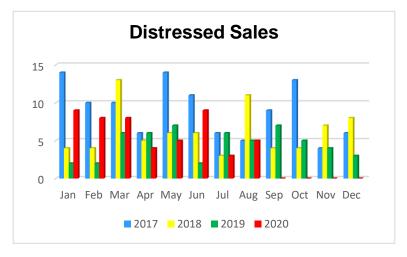
Unit Sales		
Month / Year	Count	%Chg
Aug'20	76	95%
Aug'19	39	0%
Aug'18	39	-25%





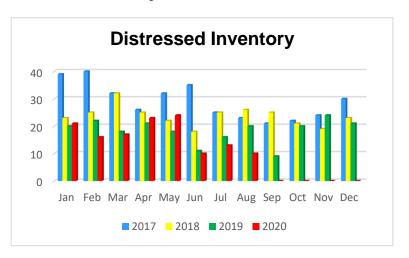
Distressed Sales

Distressed Sales		
Month / Year	Count	%Chg
Aug'20	5	0%
Aug'19	5	-55%
Aug'18	11	120%

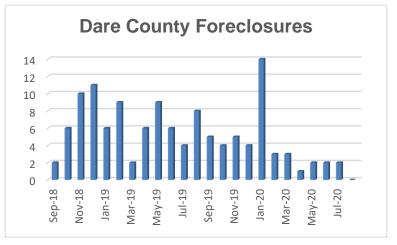


Distressed Inventory

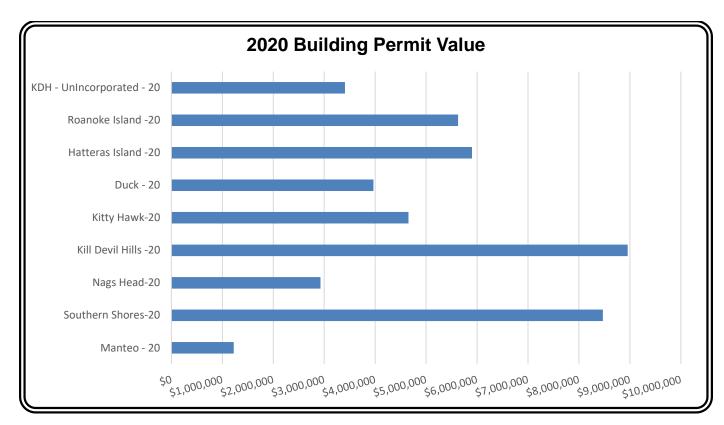
Units		
Month / Year	Count	%Chg
Aug'20	10	-50%
Aug'19	20	-23%
Aug'18	26	13%

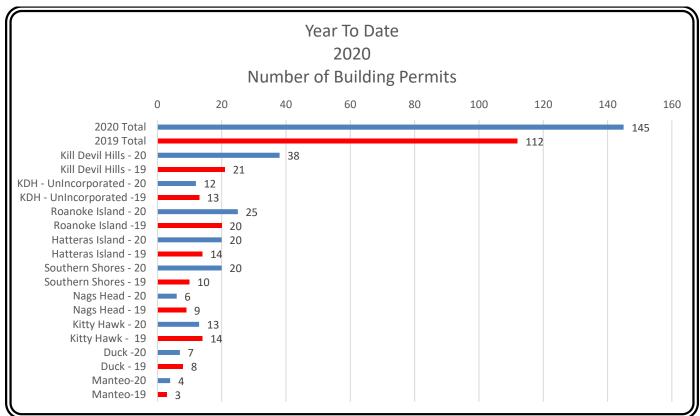


Dare County Foreclosures









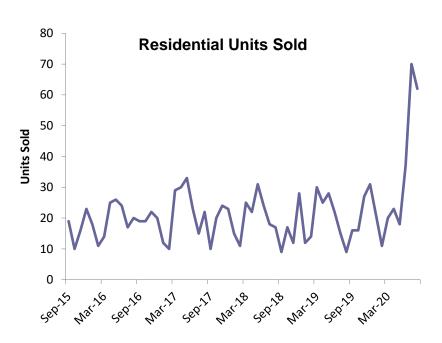


Outer Banks Towns / Areas

Corolla

Jan - Aug Sales			
Month / Year	Count	%Chg	
2020	262	69%	
2019	155	-5%	
2018	163	-6%	

Median Sales Price			
Month /	MSP	%Chg	
2020	\$496,000	1%	
2019	\$490,000	-1%	
2018	\$495,500	4%	

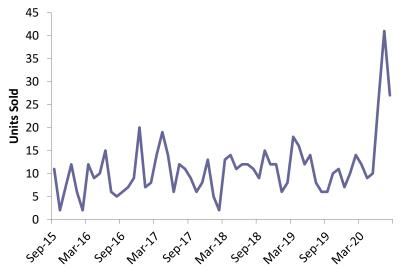


Duck

Jan - Aug Sales		
Month / Year	Count	%Chg
2020	149	69%
2019	88	10%
2018	80	-12%

Median Sales Price			
Month / Year	MSP	%Chg	
2020	\$437,000	-12%	
2019	\$497,500	16%	
2018	\$430,500	-8%	

Residential Units Sold





Southern Shores

Jan - Aug Sales		
Month / Year	Count	%Chg
2020	74	7%
2019	69	10%
2018	63	9%

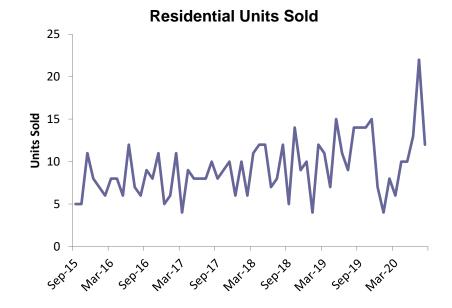
Median Sales Price			
Month /	MSP	%Chg	
1 6			
2020	\$472,500	0%	
2019	\$472,000	10%	
2018	\$430,500	3%	



Kitty Hawk

Jan - Aug Sales		
Month / Year	Count	%Chg
2020	85	2%
2019	83	6%
2018	78	22%

Median Sales Price			
Month / Year	MSP	%Chg	
2020	\$369,000	-2%	
2019	\$375,000	7%	
2018	\$352,000	14%	





Colington

Jan - Aug Sales		
Month / Year	Count	%Chg
2020	97	-4%
2019	101	11%
2018	91	8%

Median Sales Price			
Month / Yea	MSP r	%Chg	
2020	\$295,000	9%	
2019	\$271,375	-1%	
2018	\$275,000	8%	



Kill Devil Hills

Jan	- Aug S	ales
Month / Year	Count	%Chg
2020	220	-3%
2019	226	7%
2018	212	8%

Median Sales Price		
Month / Year	MSP	%Chg
2020	\$325,000	14%
2019	\$285,000	4%
2018	\$275,250	0%





Nags Head

Jan - Aug Sales		
Month / Year	Count	%Chg
2020	158	15%
2019	137	-6%
2018	146	-8%

Median Sales Price		
Month / Year	MSP	%Chg
2020	\$441,000	10%
2019	\$399,900	3%
2018	\$388,750	1%

Residential Units Sold
35
30 -
25 -
₹ 20 - AA
8 20 - N N N N N N N N N N N N N N N N N N
10 -
5 -
0
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All Hatteras

Jan - Aug Sales		
Month / Year	Count	%Chg
2020	236	28%
2019	184	-3%
2018	190	5%

Median Sales Price		
Month / Year	MSP	%Chg
2020	\$350,000	3%
2019	\$340,000	11%
2018	\$305,000	0%

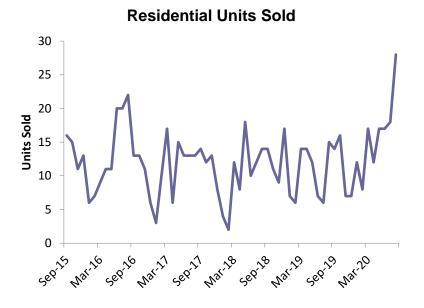




Roanoke Island

Jan - Aug Sales		
Month / Year	Count	%Chg
2020	129	59%
2019	81	1%
2018	80	-11%

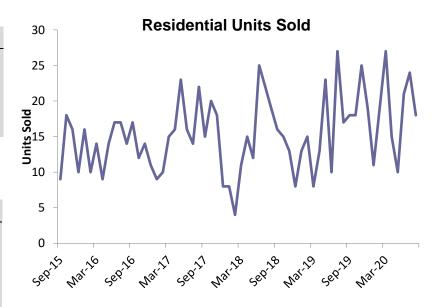
Median Sales Price		
Month / Year	MSP	%Chg
2020	\$327,500	4%
2018	\$315,619	13%
2018	\$279,000	-2%



Currituck Mainland

Jan - Aug Sales		
Month / Year	Count	%Chg
2020	145	15%
2019	126	9%
2018	116	-7%

Median Sales Price		
Month / Year	MSP	%Chg
2020	\$268,000	2%
2019	\$263,250	8%
2018	\$244,450	2%





Ocracoke Island

Jan - Aug Sales Month / Year Count Year %Chg 2020 9 -50% 2019 18 80% 2018 10 -47%

Median Sales Price		
Month / Year	MSP	%Chg
2020	\$312,500	-11%
2019	\$352,500	10%
2018	\$320,000	3%

